



NetSuite ERP

State-of-the-art Cloud delivery

Deloitte's NetSuite Practice

Deloitte has launched a fully dedicated NetSuite practice to implement the pre-eminent #1 end-to-end cloud ERP solution for Financials, Supply Chain, CRM, eCommerce, Human Capital Management and Business Intelligence, with mobile access to all applications. Our practitioners have deep NetSuite implementation experience and knowledge of the latest leading practices to deploy optimum computing solutions for the most pressing business problems.

Deloitte's project and implementation expertise coupled with NetSuite's high flexibility and scalability offers businesses a credible alternative to more costly and traditional ERP solutions that have dominated the market over the last 20 years. Deloitte and industry analysts such as Gartner have kept a close eye on emerging cloud software ERP capabilities in the market and have identified NetSuite as a significant leader in cloud computing in which to make investments.

Cloud

Analysts concur that the marketplace is currently experiencing a shift from traditional on-premise ERP to cloud ERP including NetSuite because of strong software functionality, customizable flexibility, shorter implementation time and overall cost-effectiveness. NetSuite's state-of-the-art cloud delivery enables businesses to run core business applications without having to maintain costly on-premise IT infrastructure and staff. The result can be as much as a 50% savings or more.

NetSuite also manages all automatic software upgrades so customers are always working on the latest software version and can avoid the IT burden of self-implementing costly upgrades themselves.

Global Mobility

Because NetSuite operates in the cloud, its software is accessible through the web allowing employees to access applications anywhere in the world as long as they have internet access. Additionally, NetSuite has mobile apps that allow employees access to both NetSuite applications and Business Intelligence from mobile, thereby optimizing workforce connectivity and productivity.

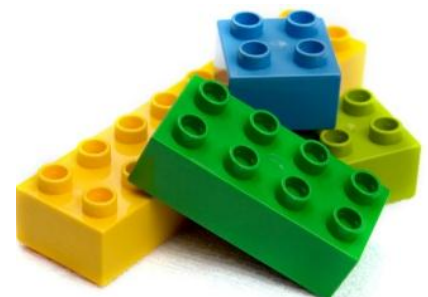
Implementation Costs and Cloud Computing

With NetSuite's cloud solution, organizations are no longer required to purchase costly IT equipment and hire and train IT staff to maintain their new system because NetSuite performs these tasks for its customers in the cloud. Customers only pay an annual subscription based on the modules they use, the number of users on the system and the size of data storage.

NetSuite is well-suited for any organization, but is particularly suitable for medium size businesses, which simply don't have the IT budget, resources and time to implement costly and complicated on-premise ERP solutions.

NetSuite implementation can cost up to 50% less than other solutions, and doesn't require the investment in seat licenses, maintenance fees, storage, servers, security and additional IT staff.

These components are maintained by NetSuite in the cloud with far less cost to customers based on usage.



There is a growing trend with large organizations to consider NetSuite as part of their “2-tier ERP strategy”. This means that Oracle or SAP continue to function as the organization’s primary ERP, but use NetSuite as a secondary ERP for business unit start-ups or mergers/ acquisitions that integrate into the primary system. NetSuite is rapidly deployable and customizations are “plug-and-play” which is simply not possible with all on-premise solutions. This strategy has received notice by Gartner.

In case of new business unit start-ups NetSuite is ideal as a 2-tier ERP because of its ability to be implemented quickly that allows new business units to deliver its revenue goals in much less time. In case of mergers and acquisitions, the acquired company can quickly deploy NetSuite and integrate into the parent organization’s ERP system to provide accelerated insight into the acquired organization’s financial data.

Rapid implementations coupled with lower total cost of ownership has put NetSuite on a growth trajectory that has earned Gartner’s accolades as the “#1 fastest growing cloud ERP financial solution” on the market today.

Security and Availability

With certifications such as SAS 70 Type II, PCI DSS and EU-US Safe Harbor, NetSuite delivers the utmost compliance and security confidence. NetSuite’s multiple data centers, automated data backups and a stringent Service Level Commitments provide more robust infrastructure for IT security and reliability than typical on-premise solutions in most organizations.

It also delivers unprecedented ERP availability with an average operational uptime of 99.96% and complete performance transparency that is viewable at <http://status.netsuite.com>.

Industry Buzz

Gartner’s 2011 ERP report identified NetSuite as the “world’s most deployed cloud ERP solution and the fastest growing top 10 Financial Management system in North America, UK and Australia.” Gartner’s Market Share Note in April 2012 noted that NetSuite has grown 84% in the last three years compared to SAP and Oracle’s growth of 25% to 30%.

NetSuite Customers

NetSuite supports over 12,000 organizations, processing 1.5 billion transactions per quarter, investing over \$35 million in R&D annually with 2.4 million unique logins per quarter. Global enterprises like SuccessFactors, RightNow, Jollibee Foods, Siemens, Computer Associates, Knowledge Universe, JC Penney and many more trust their global businesses with NetSuite.

Related Offerings

- [Cloud Computing](#)
- [IT Strategy and Effectiveness](#)
- [Package Selection and Application Strategy](#)

For Additional Information

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