Expertise Credentials and Identifying the Right Partners

The Global NetSuite partner ecosystem of Alliance, Developer, Influencer Partners, and Solution Providers contribute immeasurably to the strength and values of NetSuite's solutions. Specialized skill sets are needed to accelerate the realized value of Oracle NetSuite's solutions.

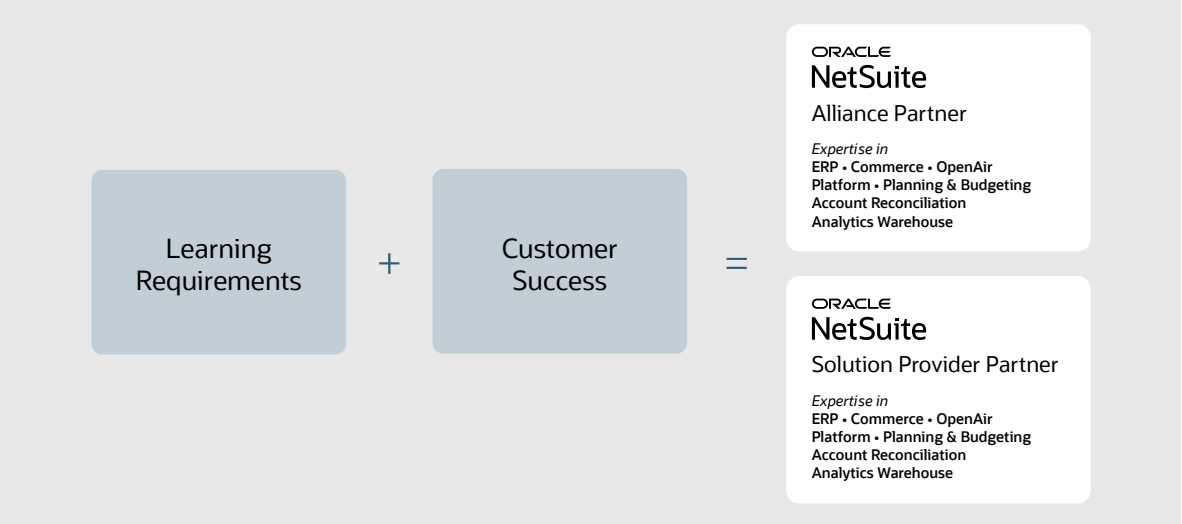
Experience matters and the NetSuite SuiteLife Engagement model allows for partners to learn and gain accreditation that differentiates. Expertise firm-based credentials help partners stand out in the marketplace and showcase their capabilities within focus areas. Expertise is available for:

- ERP
- Commerce
- OpenAir
- Platform
- NetSuite Planning and Budgeting
- NetSuite Account Reconciliation
- NetSuite Autonomous Warehouse

Expertise recognizes partners who possess in-depth industry/product knowledge, skills, and experience to implement NetSuite.

Partner firms with expertise credentials prove they have validated skills in a specific area of NetSuite's solutions. A partner can promote their NetSuite Program Expertise logo, emphasizing the earned expertise to differentiate themselves in the marketplace through relevant channels and collaterals as part of their go-to-market execution, bid documents, and materials.

All companies are unique, and many implementations require some level of configuration, possibly customization, and expertise. Selecting a partner who possesses deep proficiency in specific areas means a company's investment in the solutions and services will be optimized to meet its specific needs.



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