



Empower your firm with unified,  
automated financial visibility

## NetSuite for Consulting and IT Services



Juggling customer and team data, projects, and cash flow is complex. Consulting and services firms are moving away from manual processes and scattered data to gain clear visibility, boost resource efficiency, protect every dollar of revenue, and turn missed opportunities into strategic growth.

That's possible with NetSuite for Consulting and IT Services, a cloud-based, AI-powered financial management solution that integrates core accounting data and processes with your CRM, HR, and professional services automation (PSA) systems. It provides complete visibility into cash flows, margins, project data, resource utilization, revenue leakage, and compliance status, so firms can optimize performance in every area.

Trusted by:



((CENTRIC))



### Key Benefits

- **Optimize utilization.** Align pipeline, staffing, and delivery to capture all approved hours and expenses.
- **Accelerate cash flow.** Automated revenue recognition for each billing model makes revenue more predictable.
- **Better revenue forecasting.** Automated billing for T&M, milestone, and fixed-fee engagements shortens DSO.
- **Improve project margins.** A real-time view of project costs and scope changes lets managers course correct faster to protect profitability without hurting client outcomes.
- **Standardize workflows.** Replace manual tasks with automated processes for faster approvals and audit-ready operations.
- **Enable rapid growth.** Scale teams, services, or locations while maintaining operational efficiency and compliance.

## Key Features

- **Global business management.** With NetSuite's ERP and PSA solutions, easily juggle multiple teams, business units, and legal entities worldwide by automating the management of different currencies, tax rules, and reporting requirements.
- **Integrated financials and project accounting.** Monitor and manage revenues, expenses, and profitability over the life of each project to stay on time and on budget. Gain real-time insights into profitability, cash flow, and utilization. Built-in automation minimizes manual errors and strengthens reporting and compliance.
- **Resource management.** Optimize and manage global resources from one platform to keep the right people on the right projects at the right time. Maximize utilization and project success by aligning talent to needs, skills, and timelines.
- **Automated processes.** Automate timesheets, expenses, vendor billing, and journal entries. Accelerate financial closes with prebuilt reports for WIP, unbilled accounts receivable, and days sales outstanding.
- **Real-time reporting.** Role-based dashboards offer instant visibility into performance and revenue flows, allowing for quick adjustments to rates, staffing, and scope. AI-powered reporting provides real-time insights to highlight and summarize potential risks and metrics for faster, more proactive decision-making.
- **Order management.** Centralize project-related orders, billing, and change management; automate approvals; and track scope changes in real time. Firms can gain clear audit trails, prevent scope creep, and minimize billing disputes.
- **Procurement.** Manage purchasing, from travel to subcontractor services, with standardized workflows and automated approvals. Real-time tracking helps control costs and prevent maverick spending.
- **Customer relationship management (CRM).** By providing marketing, sales, and account teams with a single client record spanning contracts, projects, issues, and invoices, firms gain actionable insights into customer satisfaction, net promoter scores, and win/loss trends.

