

SuiteSolutions – Rebate Management

Description and Terms of Service

Overview of Functionality

SuiteSolutions – Rebate Management provides the ability to setup rebate agreements, calculate and report rebates on sales and purchase transactions, process accruals and to generate claims that book the financial impact.

The rebate agreements record the contractual conditions and calculations to be applied on Sales and Purchase transaction line items that match a valid agreement. The rebate agreement identifies the customer(s)/customer classification(s) or vendor(s)/vendor classification(s) that qualify for the rebate, time period for the agreement, and the agreement lines with the item(s)/item classification(s), an optional unit of measure (UOM), and rebate calculation method. The calculation methods supported include fixed percentage, flat dollar amount, and guaranteed profit % (sales transactions only). Tiered rebates on cumulative sales (Customer Rebate) or purchases (Vendor Rebate on Purchase) amounts can be determined or calculated.

Multiple rebates can be applied to a transaction line and the calculated rebate amount can be viewed from the transaction line for transactional or non-tiered rebates. Rebates can also be calculated on components of kits and assemblies in sales transactions.

The creation of the accrual journal entries can be automated while the process of the claims triggers the reversal of the related accrual journal entries. Posting of accrual journal entries can be done manually through a menu path or can be scheduled on the desired time.

Sales price pass through enables a fixed amount or percentage of rebate to be deducted from the amount, thus only the net amount will be billed to customer.

The rebate claim process aggregates all the calculated rebate transactions for an agreement and creates a claim to the vendor or gives credit or payment to the customer.

Rebate agreements can be created using CSV import. Rebates can be calculated when transactions are imported.

Limitations:

1. A rebate agreement can only be defined for one subsidiary and currency.
2. Only rebate agreements with the same currency as the transaction currency are applied on the transaction.
3. Rebates are calculated offline for sales transactions with Kits and Assemblies.
4. Rebates are also calculated offline when more than five (5) rebate agreements apply to a line item. Only a maximum of ten (10) rebate agreements can be selected per line.
5. Rebates do not adjust the price of the item on transactions.

6. Rebate calculations are performed against gross sales and do not consider item or order level discounts.
7. Purchase or customer rebate for tiered rebates and the applicable gross profit margin are not displayed at the line level of source transactions. A report is made available that displays the information.
8. Supported Data Volumes:
 - 1) Tiered Rebates- a maximum of fifty thousand (50,000) rebate transaction details (RTDs) for View Claim Detail per Claim Generation Log (CGL).
 - 2) Claim generation bypass- a maximum of ten thousand (10,000) RTDs per CGL.
 - 3) Transactional or non-tiered- a maximum of one hundred thousand (100,000) RTDs for every CGL.

Terms of Use:

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