NETSUITE STAIRWAY FOR WHOLESALE DISTRIBUTION

- **ESTABLISH**
  - Financials
  - CRM and order processing
  - Inventory management
  - Portals and Self-Service

- **ELEVATE**
  - Commerce
  - Procurement management
  - Rebate management
  - Warehouse management
  - People and payroll management

- **EXPAND**
  - Quality management
  - Financial and operations planning
  - Supply chain execution
  - Project and Asset Management

- **ACCELERATE**
  - Sales optimization
  - International expansion
  - Revenue Management
  - Project Profitability

- **DOMINATE**
  - Business AI
  - Internet of Things
  - Mobile and ecommerce
  - Transportation Management

INCREASED:
- Business Insights: 80%
- Revenue Performance: 10%
- Gross Margin: 5%

REDUCED:
- Customer Back Orders: 80%
- Time to Close the Books: 55%
- Inventory Costs: 30%