NETSUITE STAIRWAY FOR SOFTWARE

ESTABLISH
• Financials (GL/AR/AP)
• CRM and Order Processing
• Revenue Management
• Software KPIs, Reports and Dashboards

ELEVATE
• International Expansion
• Electronic Payment Integration
• Workflow and Approval Processing
• Asset Management

EXPAND
• Opportunity-to-Cash Automation
• Subscription and Renewals Management
• Payroll and People Management

ACCELERATE
• Financial Planning and Analysis
• SaaS Metrics
• Professional Services Automation

DOMINATE
• Operate with Global Scale
• Country-to-Country Localizations
• Usage, Meter and Consumption-based Billing

INCREASED:
- Business Insights: 80%
- Revenue Performance: 75%
- Gross Margin: 40%

REDUCED:
- Time and Resources on Reporting: 75%
- Time to Close the Books: 70%
- IT Support Costs: 45%