

NetSuite BPO for PE-Backed Firms

NetSuite offers unique capabilities to Private Equity-backed companies as well as the Outsourcing firms providing services to them. These benefits revolve around NetSuite's breadth and depth of capabilities and the ability to easily and seamlessly transition the NetSuite license from the BPO provider to the client, increasing flexibility and reducing risk for all parties.



Background

- The #1 cloud ERP founded in 1998.
- Acquired by Oracle in November 2016 to focus on startups and mid-market companies.
- Used by more than 33,000 customers across 217 countries and territories.



Key Benefits

- Suitable for companies of any size, from startup to enterprise.
- End-to-end suite includes capabilities beyond finance including project, inventory, manufacturing, ecommerce and HCM.
- Continuous innovation and automatic upgrades with latest features on a semi-annual basis.
- Best-in-class international localization capabilities.



Unique Benefits to PE-Backed Companies

- SuiteSuccess implementation methodology to support strict TSA deadlines and rapid go-live requirements.
- Robust financial reporting capabilities include 300+ pre-built reports, dashboards and business intelligence.
- Flexible licensing model speeds time to value and reduces risk to portcos.



Carve-Outs

- Standardized best practices set up of core financials in days or weeks by provider in outsourcing model.
- Outsourcer can customize operational components in background.
- License can be seamlessly transitioned to client based on pre-negotiated terms with no re-implementation required.



Shared Services

- Reduce the cost of finance operations.
- Standardize technology across portcos.
- Easily share configurations and standard metrics/KPIs across portcos.
- Expand to operational usage and seamlessly replace high cost legacy systems while minimizing risk.



20%

of financially-backed carve-outs select NetSuite as their platform for growth annually



56

of the JMP Hot 100 private software companies



22

Wall Street Journal "Billion Dollar" startups



64%

of tech IPO's are NetSuite customers since 2011