When you implement with NetSuite SuiteSuccess, you follow NetSuite Leading Practices for your industry. This turnkey approach relies heavily on your administrator, business owners, and end users being well trained so they can successfully leverage the platform to its full potential.

Our approach to training ads to reduced learning curves, faster time to adoption and higher productivity. The result? An empowered workforce rapidly achieving your goals.

**Partnership, People, Process**

Our process begins with your Administrator rapidly getting up to speed prior to implementation by attending two Fundamental courses and then SuiteAnalytics to round out their knowledge closer to Go Live.

For your convenience, these courses can be taken anytime via the Learning Cloud Support (LCS) Pass.

- **Industry-specific Fundamentals course** (3 days)
- **Administrator Fundamentals** (2 days)
- **SuiteAnalytics** (2 days)

We then partner with you to develop a comprehensive plan designed to fit your End User learning needs and schedule. We provide short, tailored, role-based and process focused sessions based on the NetSuite leading practices, and delivered in your account. Without losing valuable time away from the job, your users leave the training sessions feeling competent and confident.

**Examples of End User Topics Include:**
- Basic Usability
- Lead-to-Quote
- Order-to-Cash
- Design-to-Build
- Reports & Searches
Accompanied by reference materials that will be used both in training and for on-the-job support, our live tailored end user training courses are engaging, interactive and designed to jump-start your team’s performance and propel results.

Example of User Enablement Session topics include:
- End use process flows
- Demonstrations
- Participant interactivity and hands-on exercises
- Day-in-the-life discussions
- Task-specific job aids

Proof
Our customers attest that partnering with us to empower their teams helps drive user preparation and continuous success. Moreover, they cite training as a critical factor in their success with NetSuite.

“The training was phenomenal and gave me a clear understanding of how to...This information was invaluable to me in being able to meet our business needs.”

“I am now confident that I will be able to perform.”

“Many of the users are moving from legacy applications to NetSuite, and NetSuite Training helped them through the change management.”

“We love how our sessions made great beneficial contributions to our daily routines.”

Source: User Enablement Feedback

Terms
Job Aids are delivered in Word for your easy customization to reflect your business processes and configured system. Customer is solely responsible for any updating, editing, printing, shipping and copying charges for the materials after delivery from NetSuite. All materials are provided for Customer’s internal training purposes only. eLearning videos are an additional charge option that may be right for your organization. If purchased, eLearning videos will be delivered via a NetSuite system.

Customer is prohibited from reselling, sharing or sublicensing any training Deliverables. Any use of materials outside your organization is expressly prohibited. Topics are chosen from the NetSuite Training list and configured into sessions that meet the needs of your team. All sessions are delivered remotely online to a maximum of 12 attendees and filming, recording or other capture of sessions is strictly prohibited. Onsite training is available as an optional offering. Travel and expenses incurred for onsite sessions will be billed separately. All materials and delivery are provided in English. NetSuite Demo Accounts are not provided with end user training.

To find out more, contact us at educationadvisor@netsuite.com or visit www.suitetraining.com.

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