We know how important user adoption is to harnessing the power of NetSuite. That’s why we offer customized User Adoption services to help your employees successfully navigate through NetSuite implementations. We help to transform your organization as you transform your business:

- **Vision and alignment**: We share the project vision and benefits with all key stakeholders to ensure alignment and support.
- **Employee impact analysis**: Identify key process changes required to support the transition.
- **Communication planning and execution**: Create timely and relevant communication campaigns to build awareness, motivation and ownership.

### Key Benefits
- **Engaged leaders**: Your company’s leaders realize the value of NetSuite and are motivated to engage in the change.
- **Sustained user adoption**: Greater enthusiasm and adoption by your employees.
- **Maximized productivity**: Realize the value of NetSuite faster through increased productivity across your organization.
- **Streamlined implementation**: All levels of the organization are on board and inspired to achieve success.
• Stakeholder analysis and engagement: Identify key stakeholders and influencers, and execute targeted engagement activities to ease hesitation.

• User adoption assessment: Measure the effectiveness of the change engagement to drive long-term ownership.

**Why NetSuite User Adoption Services**

Implementing a new technology system can be extremely disruptive. How can you ensure success? NetSuite Adoption Services offers all of the following:

• Designed for NetSuite. Our services are created for the rapid change associated with cloud implementations. Also wrapped seamlessly around the implementation, we ensure all transition activities are aligned.

• Global reach. We facilitate change for clients around the world. Our approach is tailored to align with local culture and working norms while aligning with business operations and work teams in other regions.

• Scalable approach. Tailored for implementation and organizational requirements, our services ensure a customized approach to the specific needs of your transition.

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**How User Adoption Works**

Sustained adoption requires your end users to develop a sense of Ownership

We will use a progressive process to build ownership in your organization:

- Awareness
- Desire
- Understanding
- Empowered
- Ownership

Reward and Reinforcement