



ZENN Motor Company

www.zenncars.com



At A Glance:

- **Headquarters:** Toronto, Canada
- **Industry:** Manufacturing; Retail
- **Software switched from:** QuickBooks

“We have used NetSuite for over 3 years and have been very pleased with its stability — it has never been down ... Also, we avoid the need to spend at least \$60,000 a year by not hiring IT staff.”

— Larry Schreiner, CFO, ZENN Motor Company

Challenges:

- As a start-up, ZENN Motor Company looked for a robust system that would help them efficiently manage their business — without the trouble of hiring additional staff and the high cost of buying and managing their own servers.
- Also wanted a scalable and customizable system to run their financial reporting.
- Required a Web-based solution to manage their business in multiple locations.

Results with NetSuite:

- With NetSuite, ZENN Motor Company has a reliable hosted solution that allows them to focus on managing and growing the business instead of having to worry about hiring and investing in additional IT staff and infrastructure.
- NetSuite's customizable financial capabilities allow ZENN Motor to drill down on reports and offer them the flexibility to export their data to Excel spreadsheets as needed.
- By choosing NetSuite, ZENN Motor Company avoided the need to spend more than \$60,000 on hiring additional staff to manage their business systems.



Find out more: contact NetSuite Inc. at 1 877 NETSUITE or visit www.netsuite.com