

NETSUITE STAIRWAY FOR SOFTWARE

A strategy for companies to meet the challenge of today's disruptive times.

TRANSFORM YOUR BUSINESS



PROBLEM

IMPACT

SOLUTION

TRANSFORM

- Inconsistent customer experience
- Poor customer experience
- De-centralized billing functionality

- Customer churn
- Inability to manage billing components

- Customer self-service
- Advanced Subscription Billing

ENHANCE

- Revenue leakage
- Multiple currencies not supported

- Missed revenue opportunity
- Deficiency in expansion

- Financial planning and analysis
- Operate globally

INNOVATE

- PS resource misalignment
- HCM in disarray or non existent

- Defective implementations
- Talent retention and attrition

- PS automation
- HCM automation

EXPAND

- Behind on evolving business models
- Limited or No financial controls
- Difficult to assess company performance

- Missed market opportunity
- Lack of visibility & accountability
- Poor forecasting

- Opportunity to cash automation
- International expansion
- Approval workflows
- Billing & renewals management

REMEDiate

- Spreadsheet processes
- Order inefficiency & accuracy
- Limited or No reporting

- Poor data integrity
- Financial hardship with close & audit
- Inability to scale the business

- Financials (GL/AR/AP)
- Revenue management
- Reporting/dashboards
- SaaS metrics