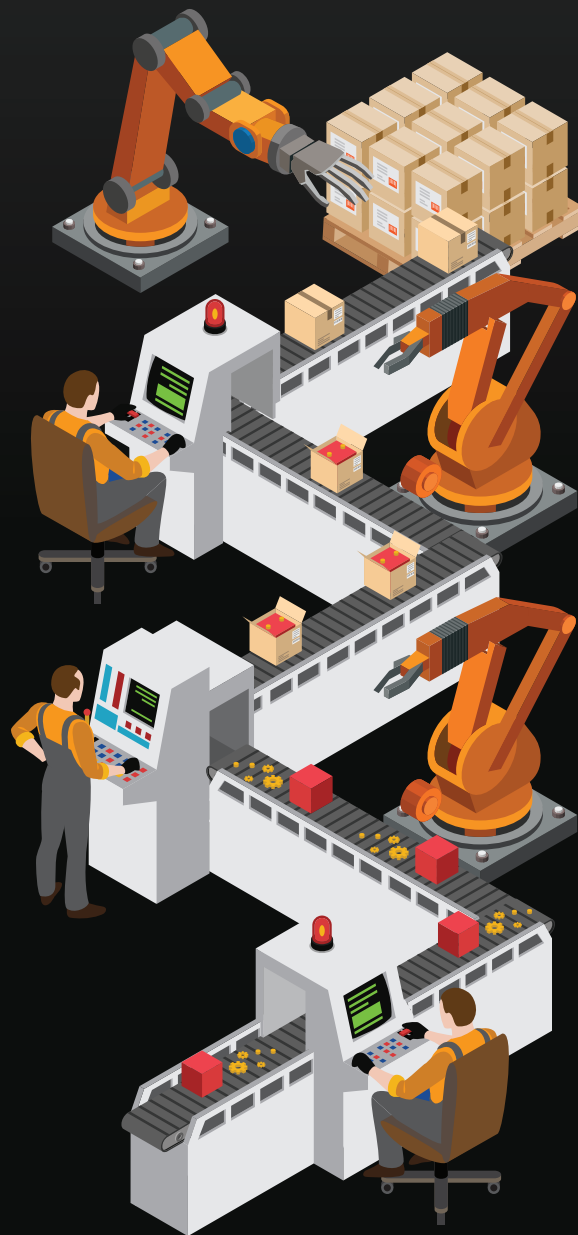


NETSUITE STAIRWAY FOR MANUFACTURING



	CUSTOMER REALIZED BENEFITS	SOLUTION	
TRANSFORM	<ul style="list-style-type: none"> • Increased average deal size 78%-105% • Improved customer satisfaction 50%-75% • Remote monitoring enables anything-as-a-service 	<ul style="list-style-type: none"> • Market Intelligence • Marketing Automation • Industrial Internet of Things 	Market Disruptor
ENHANCE	<ul style="list-style-type: none"> • Reduced equipment costs and maximized throughput and efficiency 30%-40% • Improved Distribution Cost as a % of sales 15%-30% • Reduced Inventory Costs 20%-30% 	<ul style="list-style-type: none"> • Warehouse Management (WMS) • Advanced Order Management • Maintenance 	Intelligent Distribution
INNOVATE	<ul style="list-style-type: none"> • Increased average proposal volume 36%-49% • Reduced in planning cycle times 20%-30% • Improved customer service capacity 25%-60% 	<ul style="list-style-type: none"> • CPQ • PLM • Quality • Paperless Manufacturing 	Quality and Process Improvement
EXPAND	<ul style="list-style-type: none"> • Improved production efficiency and lead times 50%-80% • Reduced obsolete inventory carrying costs 60%-80% • Improved fulfillment rates and reduced back orders 75%-85% 	<ul style="list-style-type: none"> • Scheduling • Global Expansion • B2C and B2B Commerce (B2X) • WIP and Routing • Asset Management • Rough Cut Capacity Planning • Shop Floor Reporting 	Production Efficiency
REMEDiate	<ul style="list-style-type: none"> • Reduced time to close books 75%-90% • Improved staffing utilization due to automation 10%-25% • Improved order processing efficiency 45%-75% 	<ul style="list-style-type: none"> • Financial (FMS) • Order Management • Inventory • CRM • Operational BI • Work Orders and Assemblies • Demand/Supply Planning 	Operational Efficiencies