



EDUCATION SERVICES

NetSuite Services

Your company has made the move to NetSuite's comprehensive cloud solution. If your company is new to NetSuite, how can you ease the transition and keep your user engaged so you can get the most of your new investment? And if you're a longtime NetSuite customer, how can you train new hires and provide continuing enablement that aligns with your changing business goals?

The answer is you don't have to do it alone.

Key Benefits:

- Increased user adoption
- Maximized productivity
- Increased goal achievement
- Faster time to value
- Self-sufficient administrator and users
- Reduced implementation risk
- Strengthened long-term ownership

NetSuite Education Services was designed to help companies address the challenges of user apprehension, a lack of expert training resources and strategy, the potential decrease in productivity while transitioning to the new system, and the need to constantly keep skills sharp for maximum productivity. NetSuite Education Services brings the people, tools and experience to deliver a successful enablement solution.

The Education Services team is comprised of a deep bench of consultants with extensive training experience and user adoption expertise as well as industry and NetSuite application experience. With our proximity to product development and the highest number of NetSuite certified consultants

in the industry, we understand the product like no other. We understand the challenges you face and can share training and change management best practices to help you transition to an optimal state of operations. The results are increased user adoption, maximized productivity, sustained change, positive change culture, faster time to value and reduced implementation risk.

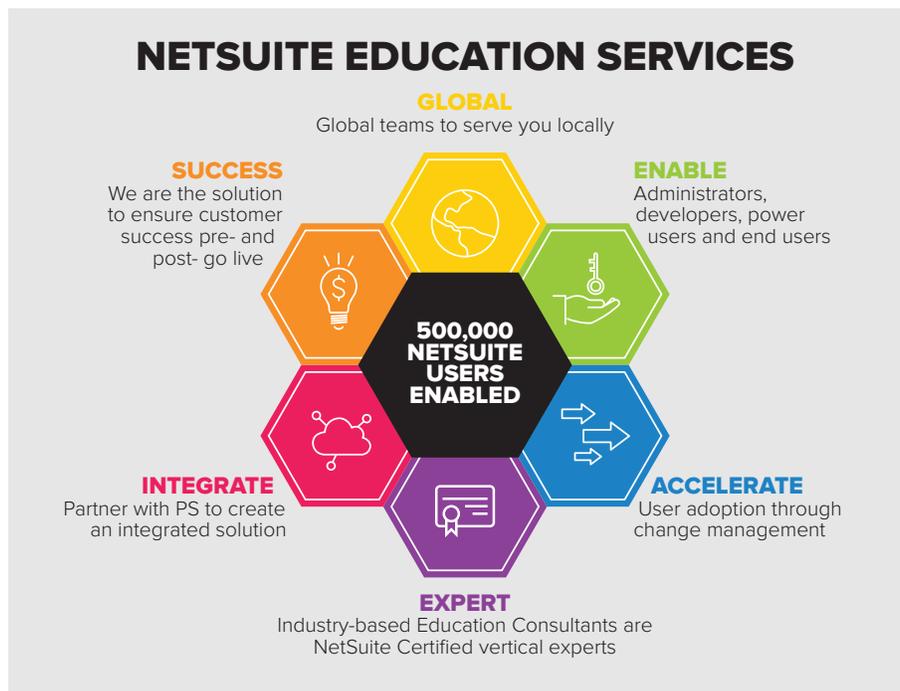
Education Services provides a diversity of packages and resources that will empower your users with the knowledge and skills they need to make their jobs easier, increase productivity and optimize your solution. From online training, to certification courses, to custom training—Education Services provides the resources you need, when you need them.

NetSuite User Adoption Services	We help transform your organization as you move into the cloud by providing strong leadership to increase user adoption and align stakeholders. We reduce the time and effort to achieve your implementation goals and focus on creating ownership that lasts over time.
NetSuite Training	We can help ease your team members into understanding, implementing and fully leveraging the new system. You need expert training resources and support that are accessible, convenient and comprehensive—all of which you may not have in-house.
Certification	The NetSuite Certification program offers a chance to meet with NetSuite product experts who have worked with hundreds of NetSuite customers to learn tips, insights and successful strategies. In addition, participants benefit by developing new networking connections within the NetSuite Certified community.
Learning Cloud Support	Learning Cloud Support is subscription-based ongoing training solution that enables you to easily and cost-effectively engage in continuous learning. LCS not only gives you access to training and experts through NetSuite’s Training Services—it gives you on-demand access to learning 24 hours a day, 7 days a week.

Why Education Services

Implementing an ERP system can be extremely disruptive. How can you ensure success? Oracle NetSuite Education Services is the only services provider that can provide companies with all the following services:

- **Intellectual Property and Investment in Curriculum.** A large percentage of the NetSuite Education Services team is behind the scenes developing valuable course material, curriculum and intellectual property including reference guides, standard and custom e-learning tutorials and courseware. These resources are exclusive to NetSuite and are not offered by partner companies.
- **Deep Training Knowledge and Expertise.** Our Education Consultants have an average of over 10 years of training experience. We have the highest number of NetSuite certified consultants in the industry. Nobody knows NetSuite like NetSuite.
- **Industry Experience and NetSuite Expertise.** Our NetSuite Education Services team has experience and expertise in your specific industry, market segment and the NetSuite application. We have a deep understanding of the challenges you face and the best practices to help you transition to an optimal state of operations.
- **Personalized Approach.** Our education and adoption consultants truly care about our customers. We engage with you, offering customized education and change management services tailored to your business requirements. Our consultants invest themselves in your success.
- **SuiteSuccess Enablement.** SuiteSuccess provides our customers with faster time to value, increased business efficiency, and greater flexibility and success. Enablement is an integral part of the SuiteSuccess model. No matter the size or scope of your



implementation, NetSuite will educate your sales, support, accounting, marketing and operations teams. Starting with your project team and progressing to your end users, they will learn from the very best in the industry.

- **Flexibility.** Whether you want to receive your training live or on-demand to fit your schedule, whether you want us to train your users or train your trainers to coach your users, whether you prefer a full service or a guided user adoption approach, we have the resources to fit your needs and ensure your success. We'll work with you to build a customized plan.
- **Global Reach.** NetSuite Education Services enables companies with multiple international subsidiaries. Through our recent acquisition by Oracle, we have even further strengthened our global footprint and reach with offices around the world.

