



NETSUITE USER ADOPTION SERVICES

Successfully Accelerate Through Change

We know how important user adoption is to harnessing the power of NetSuite. That's why we offer customized User Adoption services to help your employees successfully navigate through NetSuite implementations. We help to transform your organization as you transform your business:

- **Vision and Alignment:** We share the project vision and benefits with all key stakeholders to ensure alignment and support.
- **Employee Impact Analysis:** Identify key process changes required to support the transition.
- **Communication Planning and Execution:** Create timely and relevant communication campaigns to build awareness, motivation and ownership.

Benefits

- **Engaged leaders** – Your company's leaders realize the value of NetSuite and are motivated to engage in the change.
- **Sustained user adoption** – Greater enthusiasm and adoption by your employees.
- **Maximized productivity** – Realize the value of NetSuite faster through increased productivity across your organization.
- **Streamlined implementation** – All levels of the organization are on board and inspired to achieve success.

- **Stakeholder Analysis and Engagement:** Identify key stakeholders and influencers, and execute targeted engagement activities to ease hesitation.
- **User Adoption Assessment:** Measure the effectiveness of the change engagement to drive long-term ownership.

Why NetSuite User Adoption Services

Implementing a new technology system can be extremely disruptive. How can you ensure success? NetSuite Adoption Services offers all of the following:

- **Designed for NetSuite.** Our services are created for the rapid change associated

with cloud implementations. Also wrapped seamlessly around the implementation, we ensure all transition activities are aligned.

- **Global Reach.** We facilitate change for clients around the world. Our approach is tailored to align with local culture and working norms while aligning with business operations and work teams in other regions.
- **Scalable Approach.** Tailored for implementation and organizational requirements, our services ensure a customized approach to the specific needs of your transition.

How Our User Adoption Services Work:

Sustained adoption requires your employees to develop a sense of ownership. We use a progressive approach to build ownership in your organization:



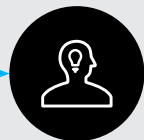
Build Awareness

We partner with your leadership team to set the stage for success while helping your employees gain a deeper understanding of the coming benefits.



Create Desire

We help employees move past adoption hesitation to become enthusiastic supporters for the change.



Develop Understanding

By gaining knowledge of non-technical changes associated with your implementation, we ensure your employees are better prepared at go-live.



Drive Empowerment

We partner with your leadership team to drive empowerment throughout the organization so your employees are ready to apply their learnings on the job.



Harness Ownership

We provide you with tools you can use to sustain productivity and adoption to drive a long-term return on your investment.